



# 4Q09 Earnings Release Presentation

January 28, 2010





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# 2009 Accomplishments; 2010 Plans

## 2009 - Successful year

- ✓ **FINANCIAL PERFORMANCE**
  - ✓ Delivered on-going earnings \$2.97/share, at the upper end of original guidance \$2.75 to \$3.05
  - ✓ Raised over \$4B in capital
- ✓ **REGULATORY SUCCESS**
  - ✓ Rate relief -\$725MM secured
  - ✓ Fuel recovery - now active in all jurisdictions
  - ✓ Trackers
- ✓ **TECHNOLOGY LEADERSHIP**
  - ✓ Carbon capture & storage
  - ✓ Cook Nuclear Plant Unit 1 restart
  - ✓ Ultra supercritical coal - Turk

## 2010 - Commitment to perform

- **MANAGE, EXECUTE, DELIVER**
  - Meet earnings guidance \$2.80 to \$3.20
  - Manage rate cases
  - Celebrate 100 years of dividends
- **POLICY INITIATIVES**
  - Climate change
  - Energy policy
- **FOCUS ON GROWTH OPPORTUNITES**
  - Transmission (JVs & Transco)
  - Rate base opportunities (G,T & D)



# 4Q09 Performance

## Fourth Quarter Reconciliation

	EPS	Ongoing Earnings (\$ in millions)
4Q08	\$ 0.59	\$237
Rate Relief	\$ 0.28	
Load Contraction	\$ (0.11)	
Weather	\$ (0.03)	
O&M	\$ (0.12)	
Share Count Effect	\$ (0.09)	
Other	\$ (0.02)	
4Q09	\$ 0.50	\$238

## 4Q09 Performance Drivers

- Rate Relief of \$178MM in Ohio, APCo, PSO, I&M
- Load Contraction of \$70MM, primarily due to industrial customers at APCo (23%), and Ohio (17%)
- Weather was unfavorable by \$18MM vs. prior year, \$13MM vs. normal
- O&M expense increased \$73MM primarily driven by storm damage and plant outage expenses
- Share count impact due to 74MM weighted average shares outstanding increase (404MM to 478MM) from equity offering and DRP
- Other includes higher depreciation and interest expense, partly offset by higher other operating revenue
- Off-System Sales after sharing is essentially flat quarter over quarter



# December YTD Performance

## Annual Reconciliation

	EPS	Ongoing Earnings (\$ in millions)
YTD08	\$ 3.24	\$1,301
Rate Relief	\$ 1.17	
Load Contraction	\$ (0.34)	
Weather	\$ (0.08)	
Off-System Sales	\$ (0.54)	
O&M	\$ (0.07)	
Share Count Effect	\$ (0.42)	
Other	\$ 0.01	
YTD09	\$ 2.97	\$1,362

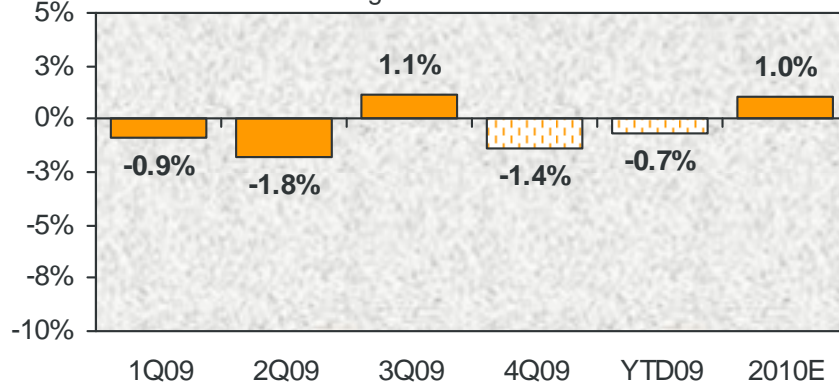
## Annual Performance Drivers

- Rate Relief of \$725MM in Ohio, APCo, PSO, I&M and KGP
- Load Contraction of \$213MM, primarily Industrial at APCo (25%), Ohio (18%), and I&M (10%)
- Weather was unfavorable by \$52MM vs. prior year and unfavorable by \$66MM vs. normal
- Lower Off-System Sales of \$333MM after sharing, primarily east physical where volume and price declined
- O&M expense increased \$44MM primarily due to storm damage
- Share count impact due to 57MM weighted average shares outstanding increase (402MM to 459MM) from equity offering and DRP
- Other items primarily includes higher other operating income & 3<sup>rd</sup> party transmission revenue offset by higher depreciation and interest expense

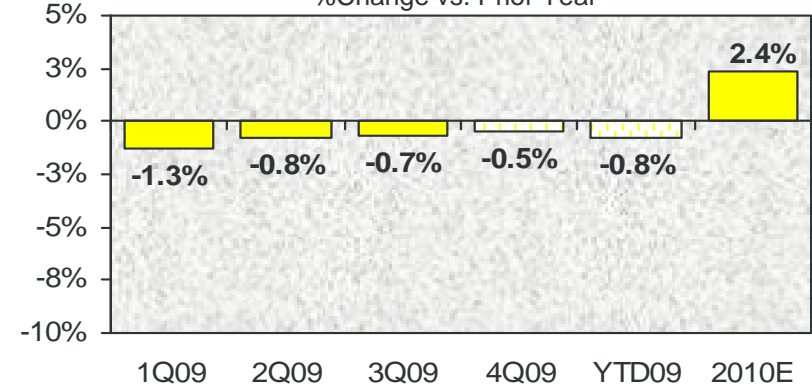


# Normalized Load Trends

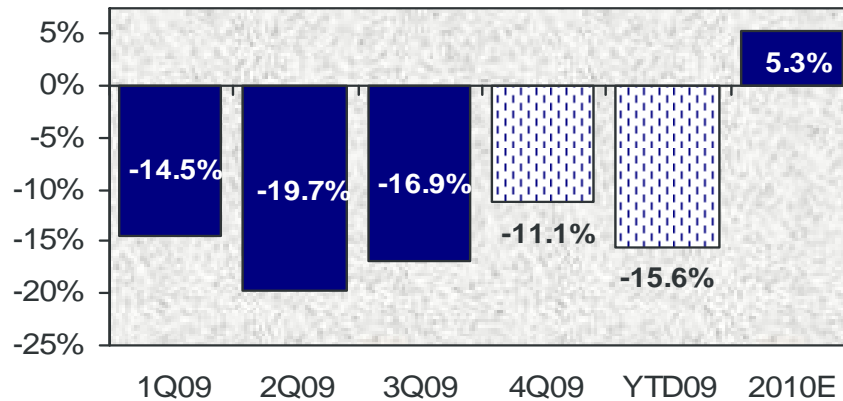
**AEP Residential Normalized GWh Growth**  
%Change vs. Prior Year



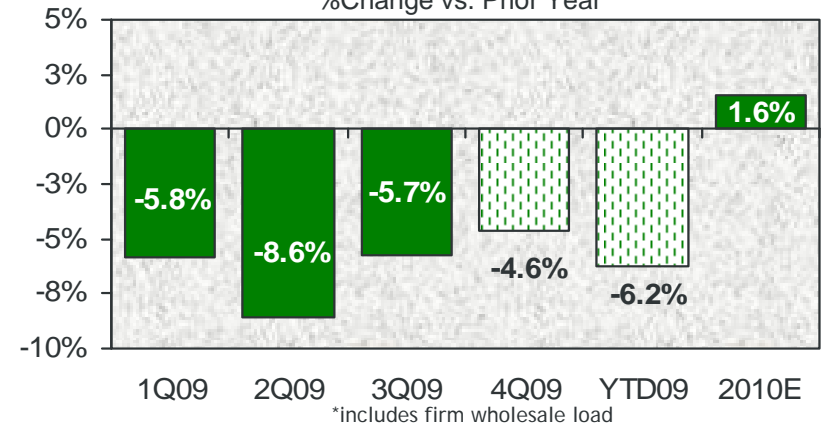
**AEP Commercial Normalized GWh Growth**  
%Change vs. Prior Year



**AEP Industrial Normalized GWh Growth**  
%Change vs. Prior Year



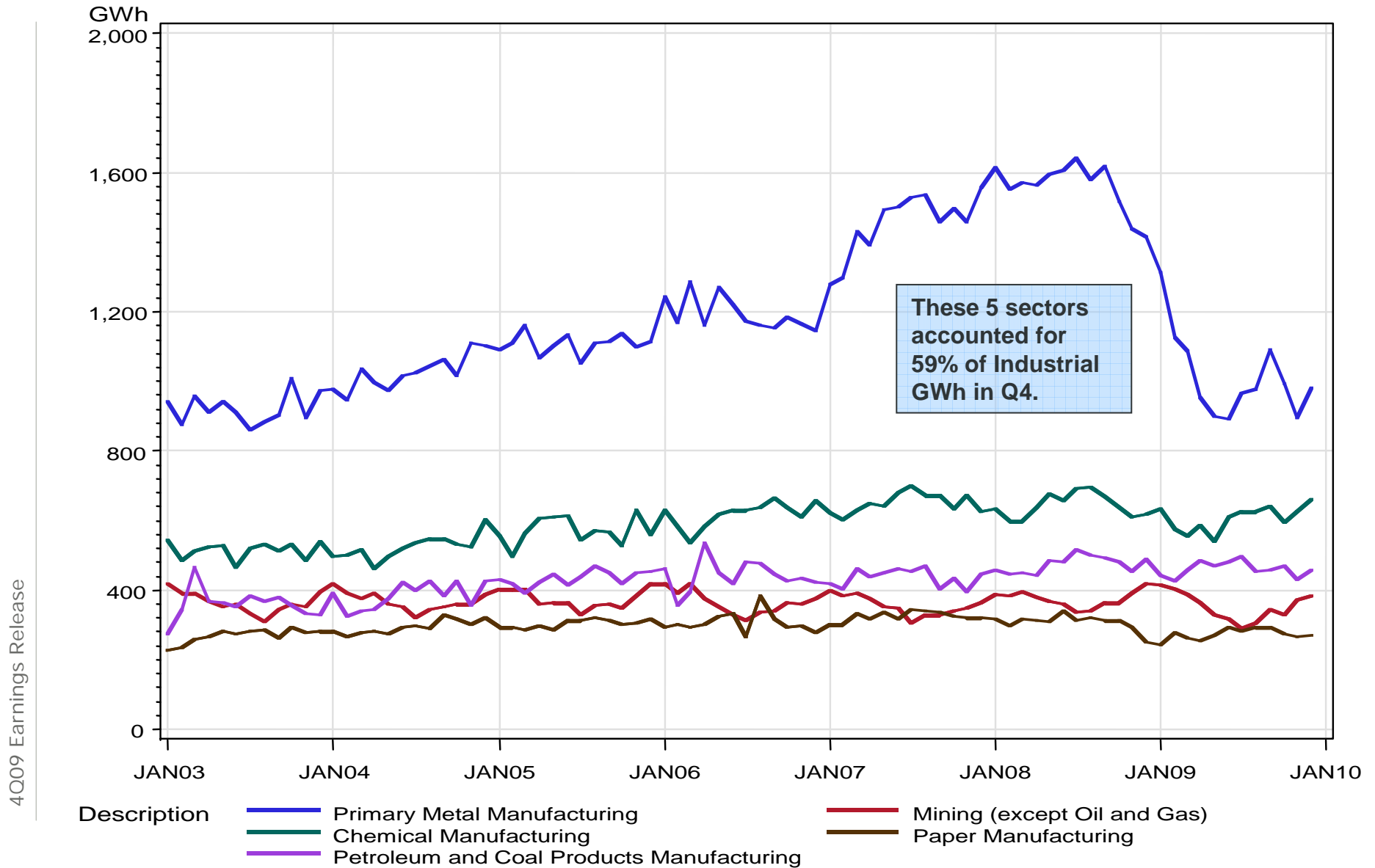
**AEP Normalized GWh Growth\***  
%Change vs. Prior Year



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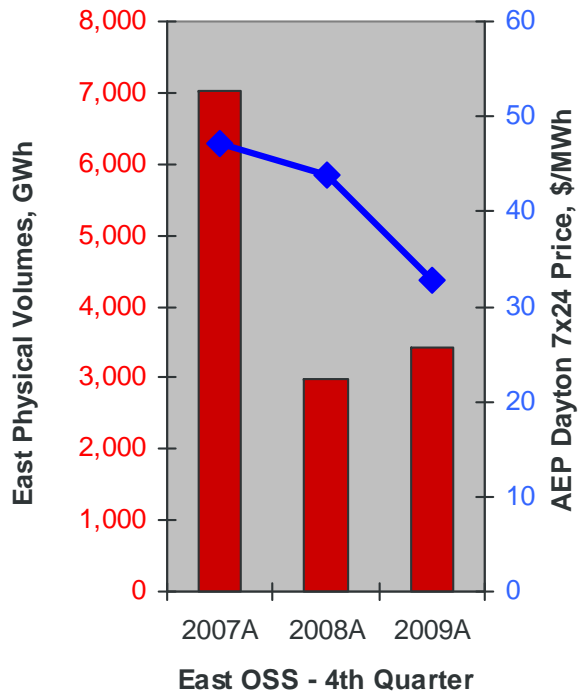
# Industrial Sales Volumes





# East Off-System Sales

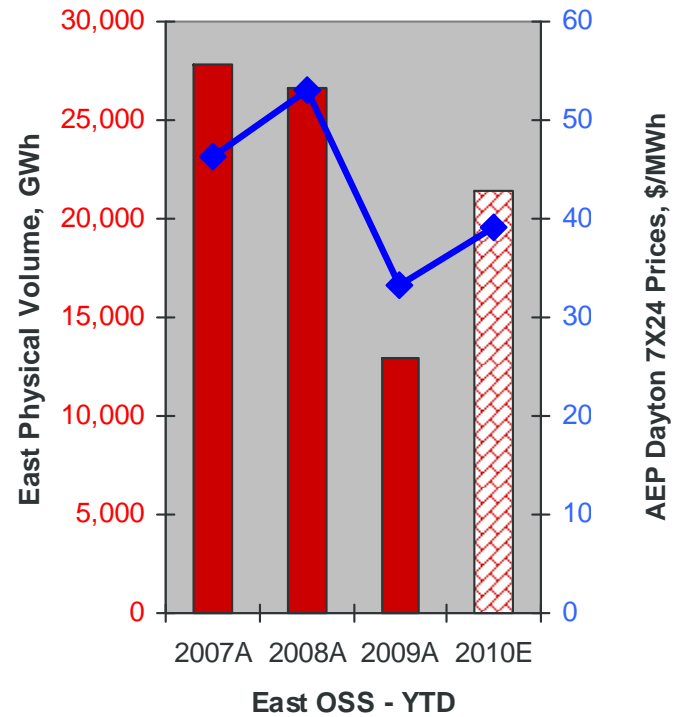
## 4th Quarter Actual



**Volumes** – Q4 2009 physical sales showed some improvement vs. Q4 2008, but continue to be off pre-recession levels

**Prices** – Q4 2009 liquidations reflect lower wholesale electricity pricing due to lower commodity costs and reduced demand

## YTD2009 Actual/2010 Est.



**Volumes** – Annual 2009 physical sales were significantly lower than pre-recession levels

**Prices** – Annual 2009 liquidations reflect lower wholesale electricity pricing due to lower commodity costs and reduced demand

In 2010, a modest increase in forward electricity prices drives a 65% increase in projected volumes.



# Additional 2010 Earnings Drivers

2010 Guidance: \$2.80 - \$3.20

## O&M Assumptions

- \$23MM increase over 2009, net of revenue offsets
- Includes \$80MM increase in employee and operational expenses

## Rate Relief Assumptions

- \$320MM, net of trackers
- \$167MM secured
  - AR, OH, OK, VA, WV
- Active or pending rate cases include KY, MI, TX, VA, WV and others



# Questions



# 4Q09 Earnings

	\$ millions			Earnings Per Share		
	4th Qtr 2008	4th Qtr 2009	Change	4th Qtr 2008	4th Qtr 2009	Change
Utility Operations	\$ 182	\$ 206	\$ 24	\$ 0.45	\$ 0.44	\$ (0.01)
Transmission Operations	0	1	1	0.00	0.00	0.00
Non-Utility Operations	56	33	(23)	0.14	0.07	(0.07)
Parent & Other	(1)	(2)	(1)	0.00	(0.01)	(0.01)
AEP On-Going Earnings	237	238	1	0.59	0.50	(0.09)
Special Items	(85)	0	85	(0.21)	0.00	0.21
Reported Earnings (GAAP)	<u>\$ 152</u>	<u>\$ 238</u>	<u>\$ 86</u>	<u>\$ 0.38</u>	<u>\$ 0.50</u>	<u>\$ 0.12</u>



# Quarterly Performance Comparison

American Electric Power  
Financial Results for 4th Quarter 2009 Actual vs 4th Quarter 2008 Actual

	Performance Driver	2008 Actual		Performance Driver	2009 Actual	
		(\$ millions)	EPS		(\$ millions)	EPS
<b>UTILITY OPERATIONS:</b>						
Gross Margin:						
1	East Regulated Integrated Utilities	18,242 GWh @ \$ 36.0 /MWhr =	657	16,753 GWh @ \$ 36.6 /MWhr =	613	
2	Ohio Companies	12,547 GWh @ \$ 48.4 /MWhr =	607	11,699 GWh @ \$ 57.3 /MWhr =	670	
3	West Regulated Integrated Utilities	9,629 GWh @ \$ 24.6 /MWhr =	237	9,393 GWh @ \$ 27.7 /MWhr =	260	
4	Texas Wires	6,159 GWh @ \$ 20.6 /MWhr =	127	6,480 GWh @ \$ 21.2 /MWhr =	137	
5	Off-System Sales	3,754 GWh @ \$ 15.7 /MWhr =	59	4,044 GWh @ \$ 16.8 /MWhr =	68	
6	Transmission Revenue - 3rd Party		82		85	
7	Other Operating Revenue		130		175	
8	Utility Gross Margin		1,899		2,008	
9	Operations & Maintenance		(933)		(1,006)	
10	Depreciation & Amortization		(351)		(388)	
11	Taxes Other than Income Taxes		(180)		(178)	
12	Interest Exp & Preferred Dividend		(219)		(238)	
13	Other Income & Deductions		33		37	
14	Income Taxes		(67)		(29)	
15	Utility Operations On-Going Earnings		182	0.45	206	0.44
16	Transmission Operations On-Going Earnings		-	-	1	-
<b>NON-UTILITY OPERATIONS:</b>						
17	AEP River Operations		34	0.09	25	0.05
18	Generation & Marketing		22	0.05	8	0.02
19	Parent & Other On-Going Earnings		(1)	-	(2)	(0.01)
20	<b>ON-GOING EARNINGS</b>		<b>237</b>	<b>0.59</b>	<b>238</b>	<b>0.50</b>

Note: For analysis purposes, certain financial statement amounts have been reclassified for this effect on earnings presentation.



# December YTD Earnings

	\$ millions			Earnings Per Share		
	Dec YTD 2008	Dec YTD 2009	Change	Dec YTD 2008	Dec YTD 2009	Change
Utility Operations	\$ 1,210	\$ 1,317	\$ 107	\$ 3.02	\$ 2.87	\$ (0.15)
Transmission Operations	2	4	2	0.00	0.01	0.01
Non-Utility Operations	120	88	(32)	0.30	0.19	(0.11)
Parent & Other	(31)	(47)	(16)	(0.08)	(0.10)	(0.02)
AEP On-Going Earnings	1,301	1,362	61	3.24	2.97	(0.27)
Special Items	79	(5)	(84)	0.19	(0.01)	(0.20)
Reported Earnings (GAAP)	<u>\$ 1,380</u>	<u>\$ 1,357</u>	<u>\$ (23)</u>	<u>\$ 3.43</u>	<u>\$ 2.96</u>	<u>\$ (0.47)</u>



# YTD Performance Comparison

American Electric Power  
Financial Results for YTD December 2009 Actual vs YTD December 2008 Actual

	Performance Driver	2008 Actual		Performance Driver	2009 Actual	
		(\$ millions)	EPS		(\$ millions)	EPS
<b>UTILITY OPERATIONS:</b>						
Gross Margin:						
1	East Regulated Integrated Utilities	72,725 GWh @ \$ 31.3 /MWhr =	2,278	66,976 GWh @ \$ 36.7 /MWhr =	2,461	
2	Ohio Companies	52,181 GWh @ \$ 46.6 /MWhr =	2,431	47,468 GWh @ \$ 57.6 /MWhr =	2,733	
3	West Regulated Integrated Utilities	41,907 GWh @ \$ 25.2 /MWhr =	1,057	40,321 GWh @ \$ 28.8 /MWhr =	1,160	
4	Texas Wires	27,075 GWh @ \$ 19.8 /MWhr =	537	27,573 GWh @ \$ 20.7 /MWhr =	571	
5	Off-System Sales	29,365 GWh @ \$ 28.8 /MWhr =	845	14,795 GWh @ \$ 22.7 /MWhr =	337	
6	Transmission Revenue - 3rd Party		329		354	
7	Other Operating Revenue		569		767	
8	Utility Gross Margin		8,046		8,383	
9	Operations & Maintenance		(3,366)		(3,410)	
10	Depreciation & Amortization		(1,450)		(1,561)	
11	Taxes Other than Income Taxes		(749)		(751)	
12	Interest Exp & Preferred Dividend		(871)		(919)	
13	Other Income & Deductions		167		128	
14	Income Taxes		(567)		(553)	
15	Utility Operations On-Going Earnings		1,210	3.02	1,317	2.87
16	Transmission Operations On-Going Earnings		2	-	4	0.01
<b>NON-UTILITY OPERATIONS:</b>						
17	AEP River Operations		55	0.14	47	0.10
18	Generation & Marketing		65	0.16	41	0.09
21	Parent & Other On-Going Earnings		(31)	(0.08)	(47)	(0.10)
22	<b>ON-GOING EARNINGS</b>		<b>1,301</b>	<b>3.24</b>	<b>1,362</b>	<b>2.97</b>

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# YTD 2009 Cash Flow

(\$ millions)	2008	2009
<b>Operating Activities</b>		
Net Income -- Reported	\$ 1,388	\$ 1,365
Discontinued Operations	(12)	-
<b>Continuing Earnings</b>	<b>1,376</b>	<b>1,365</b>
Depreciation, Amortization & Deferred Taxes	2,037	2,868
Extraordinary Loss, net of Taxes	-	5
Changes in Components of Working Capital	(207)	(1,202)
Over/(Under) Fuel Recovery, Net	(272)	(490)
Other Assets & Liabilities	(358)	(60)
<b>Cash Flows From Operating Activities</b>	<b>2,576</b>	<b>2,486</b>
<b>Investing Activities</b>		
Capital Expenditures	(3,800)	(2,792)
Proceeds on Sale of Assets	90	278
Change in Other Temporary Cash Investments, net	39	(89)
Acquisition of Assets	(160)	(104)
Other Investing, net	(196)	(209)
<b>Cash Flows Used for Investing Activities</b>	<b>(4,027)</b>	<b>(2,916)</b>
<b>Financing Activities</b>		
Common Shares Issued, net	159	1,728
Long-term Debt Issuances, net	950	1,490
Short-term Debt Increase/(Decrease), net	1316	(1,850)
Other Financing	(78)	(100)
Dividends Paid	(663)	(759)
<b>Cash Flows From Financing Activities</b>	<b>1,684</b>	<b>509</b>
<b>Cash From Continuing Operations</b>	<b>\$ 233</b>	<b>\$ 79</b>
Beginning Cash & Cash Equivalent Balances	178	411
Ending Cash & Cash Equivalent Balances	<b>\$ 411</b>	<b>\$ 490</b>

## YTD 2009 Cash Flow Drivers:

### Operating Activities

- Changes in working capital largely driven by coal inventory, taxes payable and employee related expenses.
- Changes in fuel recovery primarily relate to deferrals at APCo, OPCo and CSP.

### Investing Activities

- Cash outlay for 2009 YTD capital investment.
- 2009 asset sale proceeds relate to the transfer of assets from TCC to ETT and the payments from third-party owners of the Turk Plant.
- Change in other investing primarily relates to the purchase of nuclear fuel.

### Financing Activities

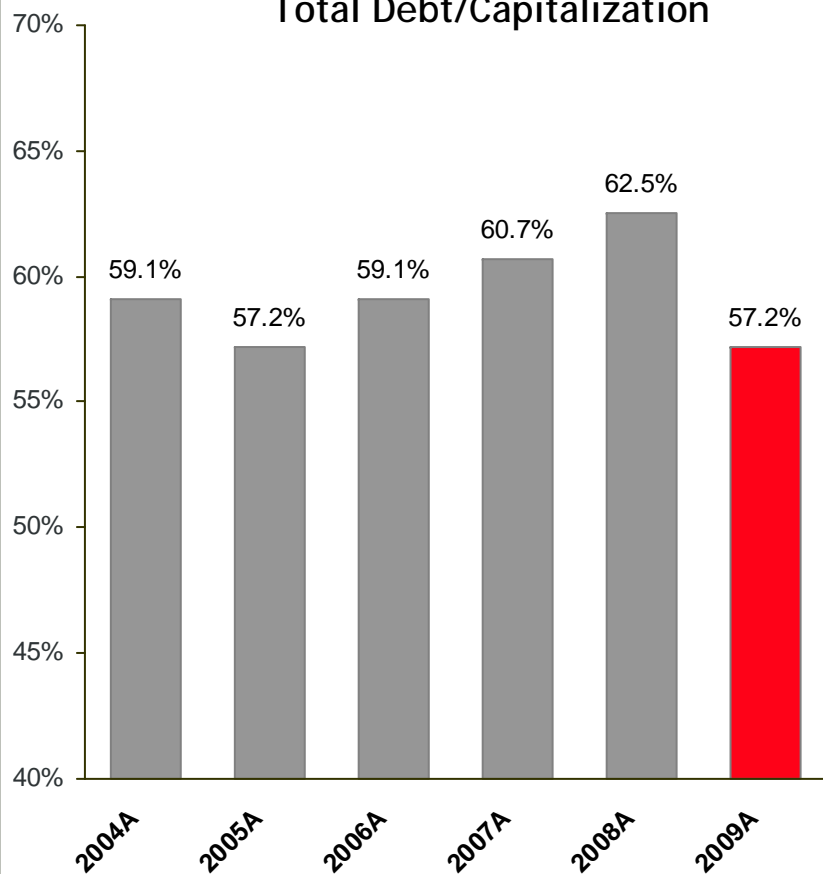
- 2009 common share issuances of \$1,728MM primarily due to equity offering completed in April.
- Changes in short term debt relate to payments made on credit facilities from the proceeds of the equity offering.
- Changes in long-term debt driven by capital funding requirements.



# Capitalization & Liquidity

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**Total Debt/Capitalization**



Note: Total Debt is calculated according to GAAP and includes securitized debt

**Current Liquidity Summary**

<b>Liquidity Summary (unaudited)</b>	<b>Actual 12/31/09</b>	
<i>(\$ in millions)</i>	<b>Amount</b>	<b>Maturity</b>
Revolving Credit Facility	\$1,500	Mar-11
Revolving Credit Facility	1,454	Apr-12
Revolving Credit Facility	627	Apr-11
<b>Total Credit Facilities</b>	<b>3,581</b>	
<b>Plus</b>		
AEP, Inc. cash and investments	490	
<b>Less</b>		
Commercial Paper Outstanding	(119)	
Letters of credit issued	(568)	
<b>Net Available Liquidity</b>	<b>\$3,384</b>	



# Detailed Ongoing Earnings Guidance

2009 Actual: \$2.97

American Electric Power  
2009 Actual vs. 2010 Guidance

2010E: \$2.80-\$3.20

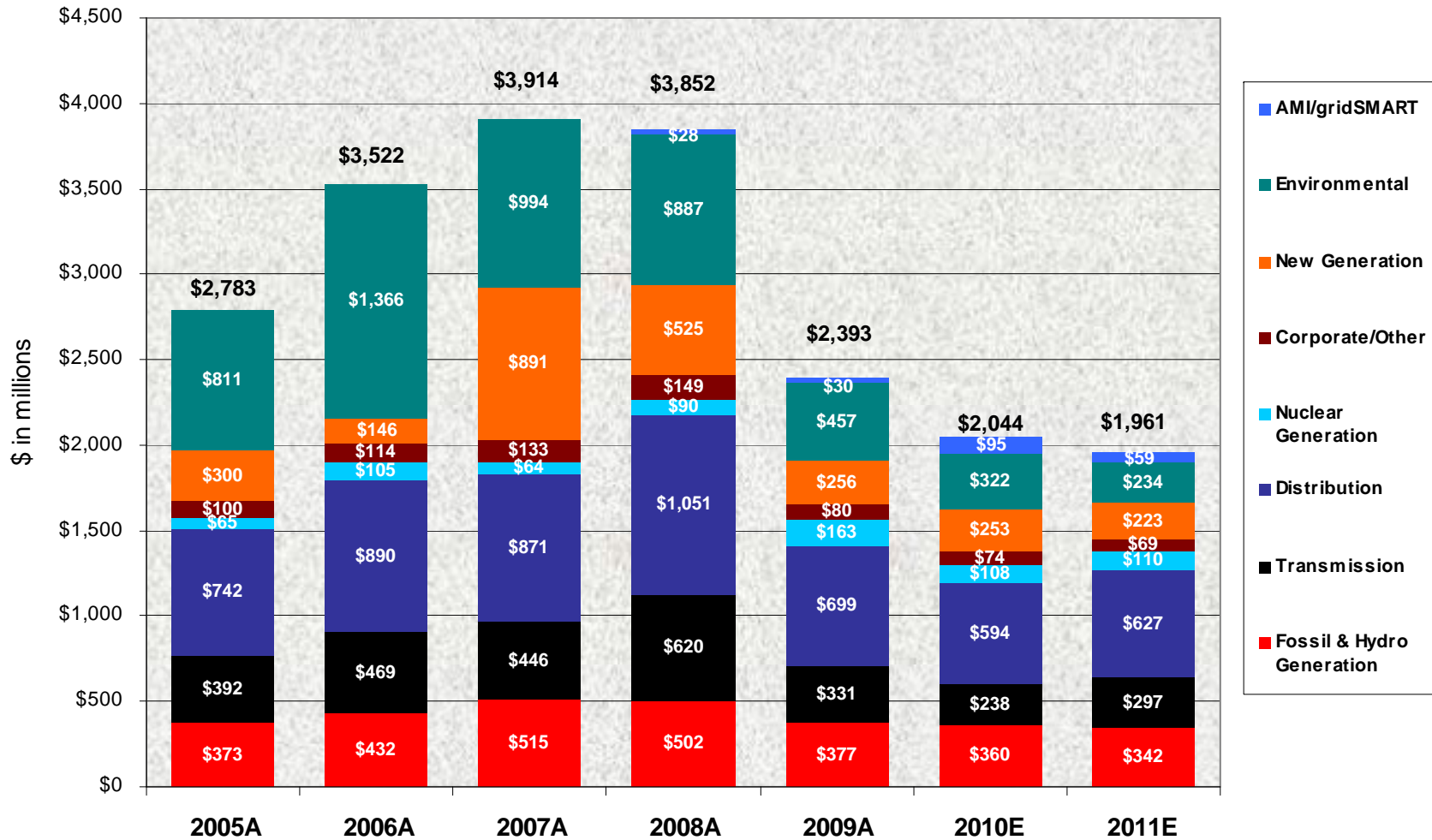
	Performance Driver	2009 Actual (\$ millions)	Performance Driver	2010 Guidance (\$ millions)	
<b>UTILITY OPERATIONS:</b>					
Gross Margin:					
1	East Regulated Integrated Utilities	66,976 GWh @ \$ 38.0 /MWhr =	2,544	68,249 GWh @ \$ 42.2 /MWhr =	2,878
2	Ohio Companies	47,468 GWh @ \$ 57.6 /MWhr =	2,733	47,922 GWh @ \$ 63.6 /MWhr =	3,048
3	West Regulated Integrated Utilities	38,947 GWh @ \$ 30.0 /MWhr =	1,167	41,165 GWh @ \$ 31.3 /MWhr =	1,287
4	Texas Wires	27,573 GWh @ \$ 20.7 /MWhr =	571	27,510 GWh @ \$ 22.2 /MWhr =	610
5	Off-System Sales (net of sharing)	14,795 GWh @ \$ 16.7 /MWhr =	247	23,992 GWh @ \$ 13.7 /MWhr =	329
6	Transmission Revenue - 3rd Party		354		352
7	Other Operating Revenue		767		541
8	Utility Gross Margin		8,383		9,045
9	Operations & Maintenance		(3,410)		(3,620)
10	Depreciation & Amortization		(1,561)		(1,637)
11	Taxes Other than Income Taxes		(751)		(793)
12	Interest Exp & Preferred Dividend		(919)		(957)
13	Other Income & Deductions		128		148
14	Income Taxes		(553)		(736)
15	Utility Operations On-Going Earnings		1,317		1,450
16	Transmission Operations On-Going Earnings		4		9
<b>NON-UTILITY OPERATIONS:</b>					
17	AEP River Operations		47		43
18	Generation & Marketing		41		2
19	Parent & Other On-Going Earnings		(47)		(63)
20	<b>ON-GOING EARNINGS</b>		<b>1,362</b>		<b>1,441</b>

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# Utility Operations Capital Expenditures




Non-Utility Operations Capital (not included above)

\$ in millions	2008A	2009A	2010E	2011E
AEP River Operations	\$115	\$77	\$16	\$20
AEP Transco	0	1	\$121	\$175 - \$325
Joint Venture Equity	\$5	\$47	\$89	\$155 - \$355



# Retail Rate Performance

	Rate Relief (in millions)
	4Q09 vs. 4Q08
East Regulated Integrated Utilities	\$39
Ohio Companies	\$125
West Regulated Integrated Utilities	\$12
Texas Wires	\$2
<b>AEP System Total</b>	<b>\$178</b>
<b>Impact on EPS</b>	 <b>\$0.28</b>

	Rate Relief (in millions)
	YTD 2009 vs. YTD 2008
East Regulated Integrated Utilities	\$241
Ohio Companies	\$388
West Regulated Integrated Utilities	\$83
Texas Wires	\$13
<b>AEP System Total</b>	<b>\$725</b>
<b>Impact on EPS</b>	 <b>\$1.17</b>



# 4Q09 Retail Performance

	Load Contraction (weather normalized)		Weather Impact
	4Q09 vs. 4Q08		4Q09 vs. 4Q08
East Regulated Integrated Utilities	-7%	East Regulated Integrated Utilities	(\$0.02)
Ohio Companies	-6%	Ohio Companies	(\$0.01)
West Regulated Integrated Utilities	-3%	West Regulated Integrated Utilities	(\$0.00)
Texas Wires	3%	Texas Wires	\$0.00
<b>Impact on EPS</b>	<b>(\$0.11)</b>	<b>Impact on EPS</b>	<b>(\$0.03)</b>



# YTD Retail Performance

	Load Contraction (weather normalized)
	YTD 2009 vs. YTD 2008
East Regulated Integrated Utilities	-7%
Ohio Companies	-8%
West Regulated Integrated Utilities	-4%
Texas Wires	-1%
<b>Impact on EPS</b>	<b>(\$0.34)</b>

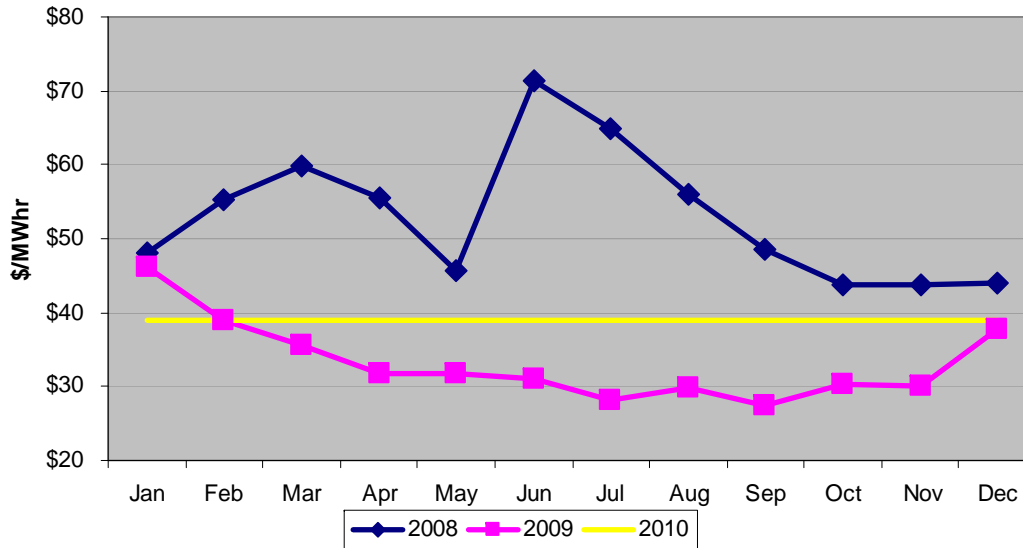
	Weather Impact
	YTD 2009 vs. YTD 2008
East Regulated Integrated Utilities	(\$0.04)
Ohio Companies	(\$0.06)
West Regulated Integrated Utilities	(\$0.02)
Texas Wires	\$0.03
<b>Impact on EPS</b>	<b>(\$0.08)*</b>

\*May not foot due to rounding



# Off-System Sales

**AEP Dayton 7X24 Real Time Prices**  
2008-2009 Liquidations and 2010 Forward



- 4Q09 AEP/Dayton Hub 7X24 prices (liquidations) were 25% below Q4 2008
- 4Q09 AEP Off system sales volumes were up approximately 8% over 4Q08
- The calendar year 2010 strip is currently above actual liquidations for 2009 but remain below 2008 liquidations by approximately 26%

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2008 Liquidations vs. 2009 Liquidations*				
Hub	2008	2009	\$ Change	% Change
AEP Dayton	53.04	33.23	(19.81)	-37%
PJM West	68.52	38.30	(30.22)	-44%
NiHub	48.99	28.86	(20.14)	-41%
CinHub	49.22	29.05	(20.17)	-41%
SPP	54.89	29.11	(25.77)	-47%
NG (\$/mmBtu)	9.04	3.99	(5.05)	-56%

2009 Liquidation vs. 2010 Forwards*				
Hub	2009	2010 Fwd	\$ Change	% Change
AEP Dayton	33.23	39.22	5.99	18%
PJM West	38.30	48.07	9.77	25%
NiHub	28.86	33.88	5.02	17%
CinHub	29.05	35.10	6.05	21%
SPP	29.11	35.60	6.49	22%
NG (\$/mmBtu)	3.99	5.79	1.81	45%

\*(\$/MWh)



# Off System Sales Gross Margin Detail

	4Q08			4Q09		
	<u>GWh</u>	<u>Realization</u>	<u>(\$millions)</u>	<u>GWh</u>	<u>Realization</u>	<u>(\$millions)</u>
OSS Physical Sales	3,754	\$ 10.39	\$ 39	4,044	\$ 5.44	\$ 22
OKlaunion Margin	-		\$ 12	-		\$ 11
Marketing/Trading	-		\$ 8	-		\$ 35
Pre-Sharing Gross Margin	<u>3,754</u>		<u>\$ 59</u>	<u>4,044</u>		<u>\$ 68</u>

	YTD 2008			YTD 2009		
	<u>GWh</u>	<u>Realization</u>	<u>(\$millions)</u>	<u>GWh</u>	<u>Realization</u>	<u>(\$millions)</u>
OSS Physical Sales	29,365	\$ 24.45	\$ 718	14,795	\$ 7.71	\$ 114
OKlaunion Margin	-		\$ 45	-		\$ 47
Marketing/Trading	-		\$ 82	-		\$ 176
Pre-Sharing Gross Margin	<u>29,365</u>		<u>\$ 845</u>	<u>14,795</u>		<u>\$ 337</u>